WATERCOLOURS BONAIRE N.V. BOOK WAREHOUSE INC. 5154 N.W. 165 ST. J.A. ABRAHAM BLVD. #82 HIALEAH, FL 33014 RONAIRE NETHERLANDS ANTILLES **CUBOLA PRODUCTIONS 35 ELIZABETH STREET** MARINE SPORTS DIVE PRODUCTS **BENQUE VIEJO DEL CARMEN** 1404 MERCANTILE CT., UNIT C N BELIZE, C.A. > PLANT CITY. FL 33567 **A-PLUS MARINE SUPPLY** MAGNA BOOKS 212 McCLURE DRIVE 4207 S.E. 6th PLACE GULF BREEZE, FL 32561 CAPE CORAL, FL 33904 TRIDENT DIVING EQUIPMENT INNOVATIVE SCUBA CONCEPTS 9616 OWEN'S MOUTH CHATSWORTH, CA 9131 6170 LAKE SHORE COURT COLORADO SPRINGS, CO 80915 6840 S.W. 92nd St., Miami, Fla. 33156 DATE: <u>November 17, 2001</u>Our FAX number 305/ 667-3572

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667-4051

TO: <u>Innovative Scuba Concepts</u>

FAX#: 1-719-637-5151

ATTN: Gary Polkow

PAGES: <u>3</u> Including cover sheet

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Dear Gary:

From our last conversation, I understand that you will be cataloging four of our six paper book titles. These items are GUIDE to Corals & Fishes, THE CORAL REEF, SHARKS & Other Dangerous Sea Creatures and BENEATH TROPIC SEAS. What you will not be featuring are the Spanish language guide book and MANGROVES, Trees in the Sea. I would appreciate it if you would re-consider and also place the Mangrove title in your line-up. This is a brand new title and in my opinion, the best book that we have done in recent years.

I am also under the impression that you will be using the option to purchase less than 100 piece factory cartons at the price of \$4.00 per book from Hafftime Enterprises. I think that this is an excellent idea and am sure that it will work out well for all concerned.

In regards to the "credit" due you at the end of the year, I will issue your firm a credit memo so you can use it on your next book purchase order from Seahawk Press. I will keep this special .20¢ per item offer open to you until June 1, 2002, on a guaranteed basis. After that point, I cannot make any promises. As you can see from the other two pages in this transmission, I am making some major changes in my business and am giving Hafftime Enterprises a more active role in the fulfillment of distributor orders.

Sincerely yours,

CRPY Creenberg SEAHAWK PRESS

FAX: 305-667-3572





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Dear Tridents:

I am looking over previous correspondence with your firm(July 16th, August 16th, August 26th and August 28th) where I offered a Master Distributorship to Trident. I never did hear from you on this matter I am advising you that the offer is being withdrawn at the end of November. Of course, I am disappointed but will assume that you have other things that are cooking and at this time our publications are not the most important thing on your agenda.

I have advised all of the other "Yellow Sheet Distributors" of our future plans and am sending you a copy of this correspondence.

Sincerely yours,

Jerry Greenberg SEAHAWK PRESS

FAX: 305-667-3572

cc: Hafftime Enterprises David Morgan Distributing

305/ 667-4051 PH: FAX: 305/ 667-3572 6840 S.W. 92nd St., Miami, Fla. 33156 DATE: November 21, 2001 Our FAX number 305/ 667- 3572 LITTLE FLOWERS / HAWAII TO: ▶ P.O. BOX 111 FAX#: IOLUALOA, HI 96725 ATTN: 🎎 nito Enicor 2 Including cover sheet PAGES: Difficulty with FAX transmission, please phone 305/ 667-4051

ph: / fx: 1-808-324-1752

Dear Anita:

I will be in a position to service your account until the end of this year. On January 1, 2002 I will be turning my business and inventory over to Hafftime Enterprises. After this date please contact:

> Bob, Shirley & Gea Haff HAFFTIME ENTERPRISES 912 Estall Street Key Largo, Florida 33037 ph: 305-852-7533 fx: 305-853-0960

I have asked them to provide you with some special prices, but the bottom line it is their decision on what to charge your firm.

In the mean time, I can provide you an order for Hawaii field guides from our standing inventory on the basis of 500 cards (mixed) @ \$2.40 each + freight. If you want a special run of Hawaii fish card for you as described in our August 26th letter to you.

My printer has advised me that they have just turned up 3-4 cartons of Hawaii MINI-CARDS. I did not know that I had these cards in stock. If you want to stock any of this inventory the price will be:

1,000 Hawaii MINI-CARDS @ \$1.30 each + freight

Sincerely yours,

Jerry Greenberg SEAHAWK PRESS FAX: 305-667-3572

cc: Hafftime Enterprises